Company Tracking Number:

TOI: Sub-TOI: LTC06 Long Term Care - Other LTC06.000 Long Term Care - Other

LTC Replacement and Lapse Reporting Form-AXAEQ Product Name:

LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G Project Name/Number:

## Filing at a Glance

Company: AXA Equitable Life Insurance Company

Product Name: LTC Replacement and Lapse SERFF Tr Num: ELAS-125706247 State: ArkansasLH

Reporting Form-AXAEQ

TOI: LTC06 Long Term Care - Other SERFF Status: Closed State Tr Num: 39378

Sub-TOI: LTC06.000 Long Term Care - Other Co Tr Num: State Status: Filed-Closed

Filing Type: Form Co Status: Reviewer(s): Harris Shearer

> Authors: Audrey Arnold, Samra Mekbeb, Roxanne Persaud,

Sabrena Lallmohamed

Date Submitted: 06/23/2008 Disposition Status: Filed-Closed

Deemer Date:

Disposition Date: 07/16/2008

Implementation Date Requested: Implementation Date:

State Filing Description:

### **General Information**

Project Name: LTC Replacement and Lapse Reporting Form-Status of Filing in Domicile: Pending

Informational Filing

Project Number: NAIC 641-1 APPENDIX G Date Approved in Domicile: Requested Filing Mode: Informational **Domicile Status Comments:** Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Group Market Size: Group Market Type:

Overall Rate Impact:

Filing Status Changed: 07/16/2008 State Status Changed: 07/16/2008

Corresponding Filing Tracking Number:

Filing Description:

Estella A.Devian

Telephone (212) 314-2921

facsimile (212) 707-7493

estella.devian@axa-equitable.com

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

#### **VIA SERFF**

June 23, 2008

The Honorable, Mike Pickens
Insurance Commissioner
Arkansas Department of Insurance
1200 West Third Street
Little Rock, AR 72201-1904

Re: AXA Equitable Life Insurance Company (AXAEQ)

NAIC No.: 968-62944 FEIN No.: 13-5570651

Long Term Care Lapse and Replacement Reporting Form ("Reporting Form")

SERFF Tracking Number: ELAS-125706247

#### Dear Commissioner:

On behalf of AXA EQ, I am filing the above-referenced form. AXA EQ had no lapses or replacements of its Long Term Care Rider in your state for the year ending December 31, 2007.

We note that the information required in the Reporting Form appears to be applicable to individual stand-along long term care policies, and not to long term care riders that are attached to life insurance policies. AXA EQ Long Term Care Rider is not a stand-alone policy. It is a rider that it is attached to a life insurance policy. Therefore, we would like to obtain clarification from the Department regarding the filing requirements of the Reporting Form. Please advise us whether AXA EQ is required to file this report in the future. If so, is AXA EQ required to file the form when there are no lapses or replacements for the year?

Please call me collect at the above number if you have any questions or need additional information regarding this filing.

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

Sincerely,

Estella Devian

Vice President

# **Company and Contact**

### **Filing Contact Information**

Estella A. Devian, Vice President estella.devian@axa-financial.com

1290 Avenue of the Americas, 14th Floor (212) 314-2921 [Phone]
New York, NY 10104 (212) 707-7493[FAX]

**Filing Company Information** 

AXA Equitable Life Insurance Company CoCode: 62944 State of Domicile: New York
1290 Avenue of the Americas, 14-10 Group Code: 968 Company Type: LIFE Insurance

New York,, NY 10104 Group Name: State ID Number:

(212) 314-2921 ext. [Phone] FEIN Number: 13-5570651

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# **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

AXA Equitable Life Insurance Company \$0.00 06/23/2008

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

# **Correspondence Summary**

### **Dispositions**

| Status       | Created By          | Created On | Date Submitted |
|--------------|---------------------|------------|----------------|
| Filed-Closed | Rosalind Minor (FM) | 07/16/2008 | 07/16/2008     |

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

# **Disposition**

Disposition Date: 07/16/2008

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number:

TOI: LTC06.000 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

| Item Type                  | Item Name  | Item Status  | Public Access |
|----------------------------|--|--------------|---------------|
| <b>Supporting Document</b> | Certification/Notice   | Filed-Closed | Yes           |
| <b>Supporting Document</b> | Application  | Filed-Closed | Yes           |
| Supporting Document        | Health - Actuarial Justification   | Filed-Closed | Yes           |
| Supporting Document        | Outline of Coverage  | Filed-Closed | Yes           |
| Supporting Document        | Long Term Care Insurance Replacement Filed-Closed and Lapse Reporting Form |              | Yes           |

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

## **Rate Information**

Rate data does NOT apply to filing.

Company Tracking Number:

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: LTC Replacement and Lapse Reporting Form-AXAEQ

Project Name/Number: LTC Replacement and Lapse Reporting Form-Informational Filing/NAIC 641-1 APPENDIX G

## **Supporting Document Schedules**

Review Status:

**Bypassed -Name:** Certification/Notice Filed-Closed 07/16/2008

Bypass Reason: N/A

Comments:

Review Status:

Bypassed -Name: Application Filed-Closed 07/16/2008

Bypass Reason: N/A

Comments:

Review Status:

Bypassed -Name: Health - Actuarial Justification Filed-Closed 07/16/2008

Bypass Reason: N/A

Comments:

Review Status:

Bypassed -Name: Outline of Coverage Filed-Closed 07/16/2008

Bypass Reason: N/A

**Comments:** 

Review Status:

Satisfied -Name: Long Term Care Insurance Filed-Closed 07/16/2008

Replacement and Lapse Reporting

Form

Comments:

See attached.

**Attachment:** 

NAIC - Replacement and Lapse Reporting Form-AXAEQ-AR.pdf

#### APPENDIX G

Long-Term Care Insurance

#### Replacement and Lapse Reporting Form

For the State of ARKANSAS

Company Name: AXA EQUITABLE LIFE INSURANCE COMPANY

Company Address: 1290 AVENUE OF AMERICAS, NEW YORK, NY 10104

Contact Person: ESTELLA A. DEVIAN

For the Reporting Year of 2007

Due: June 30 annually

Company NAIC Number: 968-62944

Phone Number: (212) 314-2921

#### Instructions

The purpose of this form is to report on statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

#### Listing of the 10% of Agents with the Greatest Percentage of Replacements

Agent's Number of Policies Number of Policies Number of Replacements As

Name Sold By This Replaced By This % of Number Sold By This

Agent Agent Agent

N/A N/A N/A N/A

### Listing of the 10% of Agents with the Greatest Percentage of Lapses

Agent's Number of Policies Number of Policies Number of Lapses As % of Name Sold By This Lapsed By This Number Sold By This

Agent Agent Agent N/A N/A N/A N/A

### Company Totals

Percentage of Replacement Policies Sold to Total Annual Sales  ${\bf N/A}$  %

Percentage of Lapsed Policies to Total Annual Sales  ${\bf N/A}$  %

Percentage of Lapsed Policies to Policies In Force (as of the end of the preceding calendar year)  $\underline{N/A}\ \text{\%}$